

# INDEPENDENCE REDEFINED

### TRADEMARK COLLECTION BY WYNDHAM

### UNIQUE

### INDEPENDENT

### CHARACTER

#### DISTINCTIVE

36% of Trademark
Collection® by Wyndham
hotels are 2018
TripAdvisor Certificate
of Excellence winners

#### **SMARTER**

 First hotel group to partner with Sabre's leading SynXis Property Manager at scale

#### SCALE

Impressive scale and purchasing power of the world's largest hotel franchise company<sup>1</sup>

#### **AWARD-WINNING**

 With over 70 million members and counting, Wyndham Rewards named one of the "best" hotel rewards programs 3 years in a row<sup>2</sup>

## Independence, backed by global scale

**66** Trademark Collection<sup>®</sup> by Wyndham is an inspired network of unique hotels and resorts, with a growing footprint in urban, resort, and secondary markets. Trademark Collection highlights independent hotels owned by entrepreneurs who are looking to increase visibility and build a legacy, with a wide variety of locations well-suited for both business and leisure travel.

- GREG GIORDANO | Brand Leader | greg.giordano@wyndham.com



**UNIQUE** The fastest growing soft brand with a growing footprint in urban, resort, and secondary markets<sup>3</sup>



**INDEPENDENT** Flexible brand standards preserve individuality in a collection with strong growth momentum - nearly half of the US pipeline is in a Top 25 MSA Market<sup>4</sup>

CHARACTER Passionate about providing memorable experiences in landmark, guest-focused hotels with strong reviews. Properties typically have a rating of 3.5 or higher on TripAdvisor⁵



TYPE Independent, Landmark, & Signature







LOCATION Primary & Secondary Markets, Urban & Resort Destinations





ROOMS Each property is unique



#### **AMENITIES** (typical)

- Food & beverage (usually with a restaurant or lounge)
- Flexible fitness (room and/or access to local gym)
- Flexible meeting spaces

MARKETING FEE > 2.5% of GRR

**TRADEMARK COLLECTION FEES** 

INITIAL FEES F Greater of \$350 per room or \$39,500 (New Construction)/35,000 (Conversion) MEMBERSHIP FEE > 4.0% of GRR



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